

**Joseph Tirado**  
**International Arbitration and ADR CV**  
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<b>Office Address:</b>	Garrigues UK LLP, 100, Cheapside, London EC2V 6DT, United Kingdom
<b>Office Telephone:</b>	+44 (0) 207 796 1940
<b>Mobile:</b>	+44 (0) 7557 868 952
<b>Email:</b>	<a href="mailto:joe.tirado@garrigues.com">joe.tirado@garrigues.com</a> / <a href="mailto:joemtirado@gmail.com">joemtirado@gmail.com</a>
<b>Nationality:</b>	UK/Spanish

**Overview:**

Joe Tirado has over 30 years of dispute resolution experience and has handled hundreds of cases across a broad range of industry sectors as counsel, arbitrator, mediator, conciliator and expert determiner in more than 65 jurisdictions.

Joe is Co-Head of International Arbitration and ADR at leading Spanish and Latin American firm, **Garrigues**.

Joe has occupied global leadership positions in the leading firms from four major jurisdictions; UK, US (Illinois and Texas) and Spain.

Joe has represented sovereign governments, multi-national corporations and high net worth individuals. He has handled high value cases in a number of sectors and industries including banking and finance; commodities; construction and engineering; energy (oil & gas, renewable and power generation); food and beverage; information, communication and technology (ICT); insurance; mining; petrochemical; pharmaceutical; professional services; sport; transport (automobile, aviation and shipping) and travel.

Joe has conducted and advised on international commercial and investment arbitration under all the major international arbitration rules before the leading international arbitration institutions as well as “pure” *ad hoc* and UNCITRAL arbitration (see **Appendix A**).

He has also conducted and advised on a number of mediations and other alternative dispute resolution processes (see **Appendix B**).

Joe is a solicitor-advocate with full rights of audience before all civil courts in England & Wales, an accredited commercial and Investor-State mediator, an ICSID conciliator and panel member of a number of leading invitation only arbitration and mediation panels, including the European Union and the United Nations.

Joe writes extensively and presents regularly on international arbitration and ADR at major international conferences, symposia and seminars and prominent universities around the world (see **Appendix C**). Joe is Contributing Editor of “Global Legal Insights to International Arbitration”, Global Legal Group, which is now in its 8<sup>th</sup> edition covering over 60 jurisdictions.

He is also actively involved in arbitral and mediation institutions and prestigious international arbitration and ADR associations and committees. Joe is a past Co-Chair of the IBA Mediation Committee.

Joe is a native English speaker, fluent in Spanish, has a good working knowledge of French and understanding of Portuguese.

**Professional qualifications and admissions:**

- Solicitor, England & Wales, 1994
- Qualified Solicitor-Advocate (Higher Courts Civil Proceedings), 2004
- Centre for Effective Dispute Resolution (**CEDR**) Accredited Mediator, 2004
- CEDR Accredited Investor-State Mediator, 2017

**What clients and peers say about him:**

Joe has been recognized as a ranked individual for international arbitration and ADR in leading legal directories since 2007 including Global Arbitration Review 100, The Legal500 (UK, Arbitration Power List, USA and Latin America), Chambers (UK, Asia Pacific, Latin America and Global), The International Who’s Who of Commercial Arbitration, Roster of International Arbitrators, PLC Which Lawyer?, Who’s Who Legal: Mediation, Legal Experts, Best Lawyers in the United Kingdom, The International Who’s Who of Business Lawyers, Euromoney Guide to the World’s Leading Experts in Commercial Arbitration, Latinex and Super Lawyers. Most recently Joe has been acknowledged in The Legal500 UK Hall of Fame which highlights the top arbitration practitioners who have received constant praise from their clients for continued excellence and who are at the pinnacle of the profession.

He has been described as “*first class*”, “*good and experienced*” and “*an excellent specialist*”, as well as having “*an excellent grasp of clients’ needs*”. He has been praised as a “*thoroughly solid performer*” and as a “*practical and legally*

sound lawyer who goes beyond lawyering to give good commercial advice”, offering “...practical guidance that is always vested in the client’s best interests”, “out-of-the-box solutions to very complex problems” and “spot-on” advice.

He is “best known for his work on energy-related disputes, but is also recognized for his financial services and public international law expertise”.

Joe is “a great guy to have on your side...He is quick on the uptake and able to think laterally across different issues”. He is “fantastic to work with due to his knowledge of the law and his understanding of our business”.

“[H]e has a very good commercial mind and is good at applying legal solutions to clients' needs.”. He is also praised for being “extremely able - he's a very experienced arbitration practitioner, very steady, knows his subject and doesn't get panicked by anything; a calm and safe pair of hands.”.

Peers regard him as “a great disputes lawyer who knows his subject and doesn't get panicked by anything”. He has an “established reputation amongst clients in the energy and shipping sectors, and is also in high demand as an arbitrator”. Clients admire “his sound judgement and dedication”. He is “a highly effective practitioner with a sound tactical sense and an ability to bring out the best in each member of his team”. He is a “very skilled and well prepared” practitioner as well as a “tough negotiator” and “experienced arbitrator”.

Joe is particularly well known for his work in the CIS, India (Ranked Foreign Expert, Chambers Global), Latin America (Latin America’s Top 100 Lawyers, Latinvex) and Spain (Ranked Foreign Expert, Chambers Global).

The Latin American disputes team led by Joe was noted for its “excellent understanding of Latin America, which makes it essential for big cases in the region” and for being “highly experienced in arbitral procedures at the ICC and has the capacity to work with technical and legal issues in Latin America”.

Joe himself is acknowledged for his “experience in ICC arbitrations, fluency in Spanish, and understanding of complex issues of international law make him a very good litigator”. Clients appreciate “...his fluency in English and Spanish.” and his “... deep understanding of the international market”.

The General Counsel of a major Asian travel conglomerate in an open letter to the firm’s Chairman noted:

“...we as an organization would have never ever achieved the settlement that we finally managed if it was not for the brilliance, perseverance, strategic and timely advice of the star team led by Joe...that went beyond highest level of professionalism and ethical standards and not to mention the warmth, hospitality and friendship that we have developed from this engagement. Demanding anything more from anyone would be inhuman. I hope we never have to ever fight any battle of this nature but if we did, hell would have to freeze over before we instructed anyone else...”.

**Education:**

**Manchester Metropolitan University and Manchester Law Society, UK:** Graduate Diploma in Commercial Litigation, 1996

**College of Law, Chester, UK:** Law Society Final Examinations, 1991

**University of Birmingham, UK and University of Valencia, Spain:** BA (Hons) 2.1 with distinction in Hispanic Studies, 1984-88

**Career history:**

**Garrigues UK LLP, London:** Partner, Co-Head of International Arbitration and ADR, April 2016 to present

**Winston & Strawn LLP, London:** Partner, Global Co-Chair of International Arbitration, October 2012 to January 2016

**Norton Rose LLP (now Norton Rose Fulbright LLP), London:** Partner, Head and Co-Head of International Arbitration and ADR, April 2007 to October 2012

**Baker Botts LLP, London:** Partner, Trial, January 2004 to April 2007 and Senior Associate, Trial, October 2000 to December 2003

**Lovells (now HoganLovells LLP), London:** Associate, Commercial Litigation, January 1997 to September 2000

**DLA (now DLA Piper LLP), Manchester:** Associate, Commercial Litigation, July 1994 to December 1996

**Boodle Hatfield, London:** Trainee Solicitor, September 1992 to June 1994

## Appendix A:

### INTERNATIONAL ARBITRATION EXPERIENCE

Arbitrator			
<b>Summary: 32 in total: 1x DIAC (Sole Arbitrator); 1x ICC (Sole Arbitrator); 1x ICC (Emergency Arbitrator); 6x ICC (Co-arbitrator); 2x LCIA (Sole Arbitrator); 8x LCIA (Presiding Arbitrator); 3x LCIA (Co-Arbitrator); 1x LCIA-MIAC (Co-Arbitrator); 2x JAMS International (Sole Arbitrator); 1x SCC (Co-Arbitrator)*; 1x SCC Emergency Arbitrator*; 1x TIAC (Co-Arbitrator); 1x VIAC (Co-Arbitrator); 1x CEDR (Sole Arbitrator); 1x UNCITRAL (Co-Arbitrator); 1x Ad hoc (Sole Arbitrator). Also presiding arbitrator-judge in numerous moot competitions* (*Investment treaty)</b>			
	<b>President</b>	<b>Sole</b>	<b>Co-arbitrator</b>
<b>Institutional</b>	<b>8</b>	<b>8</b>	<b>12</b>
<b>Ad hoc</b>		<b>1</b>	<b>1</b>
<b>Treaty</b>		<b>1</b>	<b>1</b>
<b>Ad Hoc, Sole arbitrator:</b> Seoul seated employment dispute arbitration between a senior executive and a treaty-based international, inter-governmental organization dedicated to supporting and promoting strong, inclusive and sustainable economic growth in developing countries and emerging economies.			
<b>UNCITRAL, Co-arbitrator:</b> Scotland seated arbitration concerning alleged misrepresentation and breach of warranty under an oil services sale and purchase agreement, subject to Scottish law. Claim in excess of US\$50 million.			
<b>DIAC, Sole arbitrator:</b> Dubai seated fuel transportation dispute in Central Asia, subject to UAE law.			
<b>ICC No.23177/TO, Emergency Arbitrator:</b> Share Purchase Agreement dispute in excess of US\$500 million concerning the acquisition of oil field interests in Africa. Subject to English law with the seat of the arbitration in London.			
<b>ICC, Sole arbitrator:</b> Distribution agreement arbitration in London subject to the laws of Florida between a Middle Eastern company and a U.S. corporation.			
<b>ICC 24782/PTA, Co-arbitrator:</b> Doha seated arbitration between Middle-Eastern parties relating to a construction dispute in the Middle East, subject to Qatari law.			
<b>ICC No. 22514/TO, Co-arbitrator:</b> London seated arbitration between Caribbean, European and Asian parties relating to an investment agreement dispute subject to English law.			
<b>ICC No. 22823/PTA, Co-arbitrator:</b> London seat arbitration between Far Eastern and Middle Eastern parties relating to a share purchase dispute in connection with an oil company, subject to English law.			
<b>ICC, Co-arbitrator:</b> US\$60 million arbitration seated in La Paz relating to the development of an iron and steel plant, subject to Bolivian law.			
<b>ICC, Co-arbitrator:</b> US\$25 million dispute relating to the delivery of industrial installations in Eastern Europe.			
<b>ICC, Co-arbitrator:</b> US\$15 million dispute relating to alleged breaches of a European cross-border electricity supply agreement. Subject to Belgian law with the seat of the arbitration in Lugano, Switzerland.			
<b>LCIA, Sole arbitrator:</b> Two arbitrations seated in London arising out of a restaurant franchise agreement and a lease for memorabilia, subject to English law.			
<b>LCIA No.215226, Presiding arbitrator:</b> Dispute arising out of an airport Concession Agreement between Latin American parties and a State.			
<b>LCIA Nos.204662, 204663, 204664 &amp; 204665, Presiding arbitrator:</b> Four related London seated arbitrations concerning a US\$500 million loan dispute between European parties, subject to Ukrainian law.			
<b>LCIA No. 194399, Presiding arbitrator:</b> US\$10 million African oil concession dispute between North American and African parties.			
<b>LCIA, Presiding arbitrator:</b> US\$10 million ship repair contract dispute between a European and Latin American parties. London seat, subject to Mexican law.			
<b>LCIA, Presiding arbitrator:</b> Dispute relating to a hotel management agreement in the Middle East.			
<b>LCIA Nos. 163327, 163328 &amp; 163329, Co-arbitrator:</b> Three related arbitrations seated in London concerning the acquisition of shares in an Asian energy company, subject to English law.			
<b>LCIA-MIAC No.215296G, Co-arbitrator:</b> Mauritius seated US\$115 million plus accrued interest dispute arising out of an English-law governed tripartite Power Purchase Agreement entered into between a Middle Eastern energy company and an African State-owned power company and an African public company.			
<b>JAMS No.1425033645, Sole-arbitrator:</b> New York seated share purchase dispute between European and North American parties, subject to Delaware law.			
<b>JAMS No.1425034841, Sole-arbitrator:</b> Agency and Software Development Services agreements dispute between European and North American parties subject to the laws of the Russian Federation.			

<b>SCC*/BIT No.2019/113, Emergency Arbitrator:</b> Application in support of US\$2.7 billion investor-state claim relating to the provision of financial services in Eastern Europe.
<b>SCC*/ECT, Co-arbitrator:</b> Stockholm seated arbitration involving Eastern-European parties in the electricity sector.
<b>TIAC, Co-arbitrator:</b> Tashkent seated arbitration between and Central and East Asia parties relating to the provision of industrial equipment subject to Uzbekistan law.
<b>VIAC, Co-arbitrator:</b> Vienna seated arbitration between an Eastern European and European parties concerning construction equipment supply contract subject to Austrian law.
<b>CEDR, Mediator/Sole arbitrator:</b> Dispute between UK and North American parties regarding unpaid fees for services rendered in connection with the development of video games.
Arbitrator-Judge, FIAMC Final Round, Moscow, February 2021 ; Presiding Arbitrator-Judge, Finals of 3 <sup>rd</sup> Regional Foreign Direct Investment Moot, Nairobi, September 2018; Presiding Arbitrator-Judge, Permanent Court of Arbitration Willem C Vis Pre-Moot, The Hague, March 2018; Arbitrator-Judge, 9th Global Finals Foreign Direct Investment Moot, Buenos Aires, November 2016; Judge of Finals of the National Law School of India ADR Tournament, Bangalore, April 2015; Arbitrator-Judge, 2nd South Asia FDI Moot, Delhi, August 2014; Arbitrator-Judge, 7 <sup>th</sup> National Law School of India International Arbitration Moot, Bangalore, April 2014; Presiding Arbitrator-Judge, Graf & Pitokowitz Willem C Vis Pre-Moot, Vienna, April 2014; Presiding Arbitrator-Judge, ICC Willem C Vis Pre-Moot, Paris, March 2013; Presiding Arbitrator-Judge, 15 <sup>th</sup> Willem C Vis Moot, Vienna, March 2008
<b>Representative matters as Arbitration counsel:</b>
<b>Treaty arbitration</b>
<b>ICSID/EFTA:</b> Acting for a number of financial institutions in a potential multi-billion euros claim related to the collapse of the Icelandic banking system.
<b>ICSID/ECT:</b> Advising a foreign investor in relation to an ECT claim in the region of US\$250 million against a European sovereign nation. The claim arises from a number of legislative changes passed by the sovereign nation in respect of its incentive regime for the production of solar photovoltaic energy.
<b>ICSID/ICC/BIT:</b> Acting for an international mining company in relation to potential ICSID/ICC contractual and bilateral investment treaty claims worth approximately US\$500 million, regarding alleged breaches of project documentation and expropriation of the mining company's investments in Asia.
<b>ICSID/BIT:</b> Multi-million dollar dispute concerning a port concession in Central America.
<b>SCC/ECT:</b> Representing a sovereign state in a multi-billion dollar Energy Charter Treaty claim in relation to the alleged expropriation of hydrocarbon assets.
<b>Commercial institutional arbitration</b>
<b>AAA/UNCITRAL:</b> Canning licence arbitration under the auspices of the AAA in London subject to New York law between an international beverage and food conglomerate and a Middle Eastern canner.
<b>Ad hoc/DIAC:</b> Representing European construction company in large construction dispute with state entity in the Middle East relating to a 500 MW combined cycle power plant.
<b>HKIAAC:</b> Representing European party in a distribution agreement dispute with a North American party in relation to automotive products in the Far East.
<b>ICC:</b> Acting for the European subsidiary of an Asian producer of solar panels in a US\$16 million PV module manufacture and supply contract dispute with a European party.
<b>ICC:</b> Acting for European oil company in licensing agreements dispute in Central Europe.
<b>ICC:</b> Acting for European manufacturer of plastic products in supply dispute with a European purchaser.
<b>ICC:</b> Acting for major European construction company in a construction dispute in the Middle East.
<b>ICC:</b> Acting for leading European engineering company in an EPC contractual dispute in the Middle East.
<b>ICC:</b> US\$2 billion 497MW coal-fired power station construction arbitration in South America.
<b>ICC:</b> US\$12 million delay and disruption claim relating to the construction of a power and desalination plant in the Middle East.
<b>ICC:</b> US\$5 million construction dispute between a European construction company and contractor in relation to the construction and upgrade of a football stadium in South Africa for the FIFA 2010 World Cup.
<b>ICC:</b> Representing a Latin American party in a dispute with a European party regarding a Sales & Marketing Agreement for construction materials.
<b>ICC:</b> Acting in London seated potential arbitration in a dispute between a European supplier and a Far East Asian party arising out of a US\$220 million agreement for the supply of multi-crystalline silicon wafers for the manufacture of photovoltaic cells in solar panels.
<b>ICC/Mediation:</b> Acting for an Asian supplier of wind turbines in a US\$33 million London seated arbitration against a European contractor in relation to the supply of equipment.
<b>ICC/High Court:</b> Acting in London seated arbitration and related High Court proceedings in a dispute between a European supplier and an Asian party arising out of a US\$500 million agreement for the supply of multi-crystalline silicon wafers for the manufacture of photovoltaic cells in solar panels.

**ICC:** Representing a Middle Eastern JV industrial gas supplier in a US\$16 million arbitration and related High Court proceedings against a Middle Eastern iron and steel company for the non-payment of sums due under a gas supply agreement.

**ICC:** Acting for a Nigerian-based company in a London seated arbitration against European entities in a dispute concerning the construction and operation of an integrated furniture manufacturing plant in West Africa.

**ICC:** Acting for an Asian corporation in relation to a potential ICC arbitration against a European aircraft manufacturer in relation to the delivery of a corporate jet.

**ICC:** Acting as co-counsel for a US pharmaceutical company in New York seat arbitration concerning a Collaboration and Licensing Agreement dispute.

**ICC:** Arbitration in London between a European based supplier and Cayman Island incorporated company to recover in excess of US\$10 million in relation to a contract for the sale and purchase of substantial quantities of zinc oxide.

**LCIA:** Representing major European energy utility company in a gas repricing dispute.

**LCIA:** Representing a European hotel chain in relation to a hotel management agreement dispute in the Middle East.

**LCIA:** Representing East-European oligarch in the settlement of LCIA award in excess of US\$25 million in relation to a share acquisition dispute.

**LCIA:** Middle East EPC contract dispute in London between a Middle East subsidiary of a U.S. multinational and a Far East contractor.

**LCIA:** Acting for an Asian travel company in relation to various potential London seated arbitrations in multi-million dollar claims arising out of a distributor agreement for a computer reservation system.

**LCIA:** Representing a Liechtenstein company in relation to two arbitrations in London concerning a multi-million dollar dispute arising under a shareholders' agreement in respect of aviation and property assets located in Eastern Europe.

**LCIA:** Representing a European engineering company specializing in turnkey projects for installing and implementing solar power plants and wind farms in a London seated arbitration against an Asian counter-party in a US\$20 million silicon long-term supply agreement dispute.

**LCIA:** African drilling rig contract arbitration in London between a leading South African oil company and an Australian contractor.

**LCIA/High Court:** Acting for a wealthy Eastern European oligarch in an arbitration and 22 related arbitrations and High Court action in connection with a joint venture to run a multibillion dollar mining consortium with production assets in Central Europe.

**LCIA:** Acting for a leading Asian travel conglomerate in relation to a London seated arbitration in a claim worth in excess of US\$30 million arising out of a distributor agreement for a computer reservation system.

**LCIA/SIAC:** Acting for a US energy company in SIAC and LCIA arbitrations in relation to a US\$250 million coal supply contract with a South-East Asian coal mining company.

**LMAA/High Court:** Representing an Asian party in relation to contempt of court proceedings in connection with various LMAA arbitrations.

**LSA:** Acting for North African commodity traders in a London Sugar Association arbitration in respect of a trade default arising under a contract for the sale of 10,500mts of sugar.

**SCC/UNCITRAL:** Gold mining joint venture arbitration in Stockholm under the auspices of the SCC between an Australian mining company and a Georgian mining company.

**Commercial ad hoc arbitration**

**UNCITRAL:** Acting for a US company in respect of a US\$20 million dispute against a UK energy company in relation to a service agreement for the provision of seismic data acquisition services in North Africa.

**UNCITRAL:** Indemnity claim arbitration in London between a U.S. multinational and an Asian oil company regarding a complex claim for the recovery of customs duties and fines in relation to the acquisition of a jack-up drilling rig in India.

**UNCITRAL:** Production sharing contract arbitration in London subject to Indian law between an Indian oil and gas company and a state agency.

**UNCITRAL:** Co-acting for North American car distributor in a US\$100 million distribution agreement dispute with Asian manufacturer of motor vehicles.

**UNCITRAL/LCIA:** Representing a European wine producer in an agency dispute with a European agent.

**Ad hoc:** Construction arbitration in London between an Indian independent power producer and a Japanese contractor regarding a 330-megawatt combined cycle power station in India.

**Ad hoc/Mediation:** International tax dispute arbitration and mediation in London between a Panamanian company and an English company regarding the acquisition of a European subsidiary company.

**Ad hoc/Mediation:** French land contamination insurance arbitration and mediation in London involving a Holland-based holding company insured and an English insurer.

**Ad hoc:** Complex construction arbitration in London between a large international power company and an English contractor regarding a 727-megawatt combined cycle gas-fired power station in the UK.

**Ad hoc:** Large and complex construction arbitration in Santiago, Chile, subject to Chilean law between a multinational

engineering company and Chilean state-owned construction company.

**Ad hoc:** Engineering arbitration in London between an Italian electrical contractor and an English electrical company relating to the fitting out of a cruise liner.

**Ad hoc:** Maritime arbitration in London between an English oil services company and Russian owners of a rig vessel located in South America.

**Ad hoc:** Arbitration in London concerning a contract dispute between a Bermudan company and a Liberian company regarding the purchase of a jack-up rig in Central America.

**Ad hoc:** Acting for a Spanish technology company in a London seated ad hoc arbitration relating to a license to distribute technology products in Spain.

**Ad hoc:** Acting for a PRC corporation in relation to a London seat ad hoc arbitration in respect of a US\$3 million claim under an iron-ore supply contract against a Hong Kong corporation.

**Affiliations:**

Arbitration Ireland; **CEDR:** Commission on Settlement in Arbitration 2007-2009; Chartered Institute of Arbitrators (**CIArb**); Disputes Europe Latin-America (**DELA**); Energy Charter Treaty (**ECT**) Legal Advisory Task Force; International Bar Association (**IBA**): IBA Committees D (Arbitration and ADR) and O (International Litigation); International Chamber of Commerce (**ICC**): Commission on Arbitration, UK delegate ICC Commission on International Arbitration Task Force, Co-Chair, 2009-2010; International Law Association (**ILA**) International Commercial Arbitration Committee: UK delegate; London Court of International Arbitration (**LCIA**); LexisNexis: Arbitration Editorial Board Member; Oman Commercial Arbitration Centre Executive Committee (**OAC**); Scottish Arbitration Centre (**SAC**); Spanish Arbitration Club (**CEA**): Co-Chair of Best Practices Sub-Committee on Third Party Funding; Tashkent International Arbitration Centre (**TIAC**): Supervisory Board Member; The International Task Force on Mixed Mode Dispute Resolution, a joint initiative of the College of Commercial Arbitrators, the International Mediation Institute and the Straus Institute for Dispute Resolution, Pepperdine Law School

**Panel memberships:**

American Chamber of Commerce of Peru (**AmCham Perú**); Arbitration and Mediation Court of the Caribbean (**AMCC**); Asia International Arbitration Centre (**AIAC**); Astana International Financial Centre, International Arbitration Centre (**IAC**); Beijing Arbitration Commission (**BAC**); Bolivia Centre for Energy Arbitration (**CEAR**); British Virgin Islands International Arbitration Centre (**BVI IAC**); Bucharest International Arbitration Centre (**BIAC**); CAA International Arbitration Centre (**CAAI**); European Commission Trade F Panel (**EU**); Hong Kong International Arbitration Centre (**HKIAIC**); ICDR Energy Arbitrators' List (**ICDR**); International Islamic Mediation & Arbitration Centre; Istanbul International Arbitration Centre (**ISTAC**); JAMS International (**JAMS**); Japan Commercial Arbitration Association (**JCAA**); London Chamber of Arbitration and Mediation (**LCAM**); Lima Chamber of Commerce Arbitration Centre (**CCL**); Office of The Ombudsman for United Nations Funds and Programmes, Global Arbitrator and Global Arbitration Counsel List (**UN**); Oman Commercial Arbitration Centre (**OAC**); Perth Centre for Energy & Resources Arbitration (**PCERA**); Shanghai International Arbitration Center; Shenzhen Court of International Arbitration (**SCIA**); Singapore International Arbitration Centre (**SIAC**); Tehran Regional Arbitration Centre (**TRAC**); Distinguished Panel of Arbitrator Thailand Arbitration Centre (**THAC**); Vienna International Arbitration Centre (**VIAC**); World Intellectual Property Organization (**WIPO**)

## Appendix B:

### MEDIATION/CONCILIATION AND ADR EXPERIENCE

<b>Mediation/Conciliation - 39 in total: Over 90% settlement rate as mediator of known outcomes</b>				
<b>1x ICSID, 25x CEDR, 2x JAMS International, 1x LawWorks; 6x ICC*, 4x ADR Group and Ad hoc (Counsel) - (*3 x Investor-State parties). Also mediator-judge in numerous mock mediations</b>				
		<b>Sole mediator</b>	<b>Co-mediator</b>	<b>Counsel</b>
<b>International</b>	<b>Institutional</b>	<b>11</b>	<b>2</b>	<b>3</b>
	<b>Ad hoc</b>			<b>3</b>
<b>Domestic</b>	<b>Institutional</b>	<b>15</b>	<b>4</b>	<b>1</b>
<b>Personal mediation style:</b>				
Joe has been praised for being commercially aware, personable, analytical and a good judge of character. He is pragmatic, approachable and determined.				
<b>Party and assessor mediation feedback:</b>				
<ul style="list-style-type: none"> <li>• "...Joe clearly has a breadth of real world commercial dispute experience which he brings from his professional background."</li> <li>• "He was highly aware of interpersonal nuances and negotiation styles, demonstrating this by good analysis after caucuses and predicting, as well as suggesting, ways forward."</li> <li>• "prepared, engaged and commercially aware. It was a pleasure to work with him."</li> <li>• "...Well able to establish rapport with the parties in short space of time."</li> <li>• "Astute observer of people."....."He gave parties considerable opportunities to air their views".</li> <li>• "...had no difficulty in establishing a good rapport and indeed has a presence that instils confidence."</li> <li>• "If you have a high maintenance client or a particularly contentious dispute I would certainly recommend using Joe Tirado."</li> <li>• "Having regard to the fact that he was appointed at the very last minute and therefore had not had much time to consider the case before him, he understood the issues very quickly".</li> <li>• "...he was able to interact in a positive way and was highly aware of interpersonal nuances and negotiation styles, demonstrating this by good analysis after caucuses and predicting, as well as suggesting, ways forward."</li> <li>• "Commercially aware, personable, analytical and a good judge of character. Well prepared and hard working. User-friendly, but professional and focussed on reaching a workable solution."</li> <li>• Joe was "excellent during the mediation part of the process", his approach was "professional, co-operative and informal", and "he really got the best out of the parties".</li> <li>• "Joe did an excellent job. He was professional, enthusiastic and detail-oriented throughout the process. My client had never mediated before in any venue, and was impressed with Joe's management of the proceeding, including the pre-mediation communications and the mediation itself. I would certainly recommend Joe to other litigants, and would use him again myself."</li> <li>• Joe was "an effective mediator". He "stopped the parties when tensions were building up", and "put the parties in their place".</li> <li>• "He was very proactive, friendly, had read the papers properly, and was actively engaged with the dispute."</li> <li>• "So many thanks for all your help – absolutely brilliant!"</li> <li>• "anticipated it would not settle but good mediator - it was not the mediator's fault but factors involved in the case. Mediator dealt with sensitive matters appropriately."</li> </ul>				
<b>Representative mediation matters</b>				
<b>Banking and Finance</b>				
<b>LawWorks Mediator:</b> Contentious family loan dispute amounting to approximately US\$75,000. Settled in one day.				
<b>CEDR Co-mediator:</b> Dispute concerning charges in excess of US\$1 million for the supply of water pursuant to a financial model and the proposed revisions to the financial model. Settled.				
<b>CEDR Co-mediator:</b> Complicated breach of confidence dispute between credit reference agencies and a not-for-profit membership association regarding on-going co-operation. Settled.				
<b>Commercial Contracts- Sale of Goods &amp; Services</b>				
<b>CEDR Mediator (DR31951/KJ):</b> Contractual dispute between North American and Middle Eastern parties regarding a contract for the fitting out of a hospital.				
<b>CEDR Mediator (MED26520/MA):</b> Contractual dispute regarding the purchase of a show horse.				
<b>CEDR Mediator:</b> Contractual dispute relating to the provision and invoicing of dry-cleaning services.				
<b>CEDR Mediator (No.24991):</b> Dispute relating to the provision of industrial cleaning services. Settled.				

<p><b>CEDR Mediator:</b> Contractual dispute between a purchaser and supplier regarding an US\$750,000 order of castors and wheels for use on hospital trolleys and carts. Settled.</p> <p><b>CEDR Mediator:</b> Landlord and tenant dispute in relation to a substantial residential property with development potential in excess of US\$10 million. Settled.</p> <p><b>CEDR Co-mediator:</b> Court annexed family dispute between former co-habitees concerning the division of shared property. Settled.</p> <p><b>Ad hoc/Mediation:</b> International tax dispute arbitration and mediation in London between a Panamanian company and an English company regarding the acquisition of a European subsidiary company. Settled.</p>
<p><b>Commodities</b></p> <p><b>JAMS International Mediator (1600000107):</b> Dispute between UK and Middle-Eastern entities relating to the supply of steel.</p> <p><b>CEDR Mediator (MED25366/NK):</b> Dispute regarding the provision of water services.</p> <p><b>ICC/Mediation:</b> South American merchandise safe custody contract dispute in London between a US based lender and European inventory services company.</p>
<p><b>Construction and Engineering</b></p> <p><b>CEDR Mediator (DR26182/EL):</b> Dispute between a local government transport body and a utility company regarding the damage caused to a sewer during tunnel construction of a light rail/tram system. Settled.</p> <p><b>CEDR Mediator:</b> Dispute between a contractor and employer regarding the partial completion of engineering services in relation to the design and construction of a unique high-quality residential dwelling. Settled.</p> <p><b>CEDR Mediator:</b> Claim for unpaid invoices relating to disputed construction works. Settled.</p>
<p><b>Energy &amp; Natural Resources: Mining, Oil &amp; Gas, Power, Renewables</b></p> <p><b>ICSID (Case No. CONC/20/1):</b> Presiding Conciliator in Barrick (Niugini) Limited v. The Independent State of Papua New Guinea, a mining concession dispute in Papua New Guinea.</p> <p><b>CEDR Mediator (DR24638/HK):</b> US\$10 million dispute relating to the sale of goods and unpaid invoices in the oil exploration sector in Central Asia.</p> <p><b>ICC Mediator:</b> US\$27 million dispute between Latin American parties relating to the construction of a ethanol plant in South America. Partly conducted in Spanish. Settled.</p> <p><b>CEDR Mediator:</b> JV dispute concerning the provision of equipment and services in relation to the revamping and expansion of an electro-chlorination system in the Middle East. Settled.</p> <p><b>ICC/Mediation:</b> Supply agreement dispute between an Asian supplier of wind turbines in a US\$35 million London seated ICC arbitration against a European contractor.</p> <p><b>CEDR Mediator:</b> Dispute between European parties regarding the sale of up to 50 wind turbines. Settled.</p> <p><b>Ad hoc/DIAC:</b> Representing European construction company in large construction dispute with state entity in the Middle East relating to a 500 MW combined cycle power plant.</p>
<p><b>Franchise, Licensing &amp; Distribution</b></p> <p><b>CEDR Mediator:</b> Dispute between European parties concerning the alleged breach of a distribution agreement relating to the supply of lighting products in Europe. Arbitration in London for the contractual claims. Parallel proceedings commenced in local European court alleging collusion in the breach of a former director's restrictive covenants, including use of confidential information. Amount in dispute approximately US\$5 million.</p> <p><b>ICC/ADR Group Mediation:</b> Representing a major European pharmaceutical company in a contract dispute with a company regarding the termination of a long-term distribution agreement in the Middle East. Settled.</p>
<p><b>Information, Communication and Technology (ICT)</b></p> <p><b>CEDR Mediator/Arbitrator:</b> Dispute between UK and North American parties regarding unpaid fees for services rendered in connection with the development of video games.</p> <p><b>CEDR Mediator (DR29917/KJ):</b> MPLS wires-only network service contract dispute.</p> <p><b>CEDR Mediator (MED29601/MA):</b> Content Management System on Word Press ('CMS') contract dispute.</p> <p><b>CEDR Mediator:</b> Asset price dispute relating to the sale of a technology company. Approximately US\$100,000 in dispute. Settled.</p> <p><b>ICC Mediator:</b> Multi-party dispute in excess of US\$250 million involving an African State party relating to the setting up of a national telecommunications operator.</p>
<p><b>Insurance</b></p> <p><b>CEDR Mediator:</b> Indemnity claim for monies paid out to holidaymakers in respect of a mass claim for compensation following an alleged food poisoning incident at a hotel in Spain. Settled.</p> <p><b>Ad hoc/Mediation:</b> French land contamination insurance arbitration and mediation in London involving a Holland-based holding company insured and an English insurer.</p>
<p><b>Partnership and Shareholders</b></p> <p><b>CEDR Mediator (MED25024/AA):</b> Shareholders' dispute relating alleged abuse of director's position and duties.</p>



<p><b>Professional Services</b></p> <p><b>CEDR Co-mediator:</b> Court annexed dispute concerning unpaid invoices for legal services rendered to a property company. Settled.</p> <p><b>CEDR Co-mediator:</b> Contractual dispute involving foreign parties regarding the provision of interior design services. Settled.</p> <p><b>High Court action/ADR Group Mediation:</b> Acting for large English national law firm in multi-million pound professional negligence involving complex issues of proprietary rights regarding goods located in Spain.</p>
<p><b>Transportation (Automobile, Aviation &amp; Shipping)</b></p> <p><b>ICC Mediator (ADR/289):</b> Contractual dispute in excess of US\$7 million in relation to the provision of in-flight entertainment services for an Asian national airline carrier. Settled.</p>
<p><b>Travel</b></p> <p><b>JAMS International Mediator (1600000096):</b> In excess of US\$35 million multi-claimant (almost 500) and over 12,000 potential claimants test case mediation relating to a breach of contract/breach of trust matter concerning an international time share exchange scheme.</p>
<p>Co-organizer of the inaugural Consensual Dispute Resolution Competition (CDRC), IBA-VIAC, Vienna, July 2015</p> <p>Judge-mediator, 3rd, 8<sup>th</sup> and 14th ICC International Mediation Competition, Paris, Feb. 2008, 2013, 2019</p>
<p><b>Experience in Expert Determination:</b></p> <ul style="list-style-type: none"> <li>• Expert Determiner in a dispute between a Government Department and contractor relating to the provision of security services (ED23430/AA).</li> <li>• Acted as standing Expert on electoral voting services for London Mayoral Elections 2008.</li> <li>• Represented a European oil exploration company in a dispute regarding North Sea royalty payments.</li> <li>• Represented the English subsidiary of a European power company in a dispute regarding a North Sea contract pricing dispute.</li> </ul>
<p><b>Advisory ADR:</b></p> <ul style="list-style-type: none"> <li>• World Bank appointed Expert consultant to advise a Latin American on ADR reform.</li> <li>• Honorary Legal Adviser to the Royal Courts of Justice Citizens' Advice Bureau.</li> </ul>
<p><b>Affiliations:</b></p> <p><b>CEDR:</b> Commission on Settlement in Arbitration 2007-2009; Chartered Institute of Arbitrators (<b>CIArb</b>); Energy Charter Treaty (<b>ECT</b>) Legal Advisory Task Force; International Bar Association (<b>IBA</b>): Mediation Committee Advisory Board (2020-), Mediation Committee Co-Chair (2015), Senior Vice Chair (2013-2014) and Co-Chair of the IBA Mediation Techniques Sub-Committee (2011-2012); International Chamber of Commerce (<b>ICC</b>): ICC Task Force on the revision of the ICC ADR Rules, ICC Expertise Rules and ICC Dispute Board Rules, 2012; The International Task Force on Mixed Mode Dispute Resolution, a joint initiative of the College of Commercial Arbitrators, the International Mediation Institute and the Straus Institute for Dispute Resolution, Pepperdine Law School</p>
<p><b>Panel memberships:</b></p> <p>Abu Dhabi Global Market (<b>ADGM</b>)-Centre for Effective Dispute Resolution (<b>CEDR</b>) Investor State Mediators Panel; Arbitration and Mediation Court of the Caribbean (<b>AMCC</b>); Asia International Arbitration Centre (<b>AIAC</b>); Astana International Financial Centre, International Arbitration Centre (<b>IAC</b>); Beijing Arbitration Commission (<b>BAC</b>); Bolivia Centre for Energy Arbitration (<b>CEAR</b>); Centre for Arbitration and Mediation of the Chamber of Commerce Brazil-Canada (<b>CAM-CCBC</b>); CEDR Solve (2004 to-date) and CEDR Chambers/Direct (2008-2015); Hong Kong International Arbitration Centre (<b>HKIAIC</b>); International Centre for Settlement of Investment Disputes (<b>ICSID</b>); International Islamic Mediation &amp; Arbitration Centre; Istanbul International Arbitration Centre (<b>ISTAC</b>); JAMS International (<b>JAMS</b>); London Chamber of Arbitration and Mediation (<b>LCAM</b>); Lima Chamber of Commerce Arbitration Centre; Ofgem Electricity Market Reform (<b>OEMR</b>) Panel of Neutrals; Oman Commercial Arbitration Centre (<b>OAC</b>); Perth Centre for Energy &amp; Resources Arbitration (<b>PCERA</b>); Shanghai International Arbitration Center; Singapore International Arbitration Centre (<b>SIAC</b>); Thailand Arbitration Centre (<b>THAC</b>); Vienna International Arbitration Centre (<b>VIAC</b>); World Intellectual Property Organization (<b>WIPO</b>)</p>

## Appendix C:

### PUBLICATIONS AND SPEAKING ENGAGEMENTS

#### Publications:

##### Books

- Contributing Editor of “Global Legal Insights to International Arbitration”, Global Legal Group, now in its 8th edition.
- Co-author of Chapter on “Mediation in the Energy and Natural Resources Sector: The Latin-American Experience”, International Arbitration in Latin America Energy and Natural Resources Disputes, Wolters Kluwer, 2021
- Co-author of Chapter on “Codes of Conduct for Commercial and Investment Mediators: Striving for Consistency and a Common Global Approach”, Mediation in International Commercial and Investment Disputes, Oxford University Press, 2020
- Co-author of Chapter on “Third Party Funding: Freeing claims and adding value, but without impairing confidence in the arbitral system”, Spain Arbitration Review, Special Edition 2020
- Co-author of Chapter on “Time for a new NY Convention? Was Albert van den Berg Right?”, 60 Years of the New York Convention: Key Issues and Future Challenges, Wolters Kluwer
- Co-author of Chapters on “Investment treaty arbitration—an introduction” and “The meaning of 'investor' and 'investment' in investment treaty arbitration”, Lexis Nexis
- Author of Chapter on “Cost and Funding of International Arbitration”, 100 Years Chartered Institute of Arbitrators Liber Amicorum
- Co-author of Chapter on “Factual Evidence”, Arbitration in England, Kluwer Law International
- Co-author of “Saudi Arabia Chapter,” The International Comparative Legal Guide to: International Arbitration
- Co-author of Chapter on “Building on Progress”, IBA e-book: Promoting Further Mediation
- Contributor to Resolving Corporate Governance Disputes, International Finance Corporation
- Co-author of Chapter on “Opening Statements,” IBA e-book: Mediation Techniques
- Author of Succeeding in ADR: The Importance of Buy-in and Mindset, Inside the Minds: ADR Client Strategies in the UK, Aspatore Books

##### Recent Articles on ADR

- Editor in Chief and regular contributor to Garrigues monthly newsletter
- Author on “Mediation and Arbitration: Living together in perfect harmony?”, Oman Commercial Arbitration Centre newsletter 2022 (pending)
- Co-author on “The Full Protection and Security Standard: A view from Latin America”, IBA Arbitration Committee Newsletter, October 2022
- Author on “Investor-state Mediation: A New Way To Deal With Old Problems”, Mediate.com, October 2022
- Co-author on “Lex Cryptographia: Guidelines for ensuring due process in transnational blockchain-based arbitration”, IBA Arbitration Committee Newsletter, March 2022
- Cited in IBA Mediation Committee Newsletter 2021 highlights edition, December 2021 - Mediation Committee advisory board on why mediation is important and the future of mediation
- Author on “Remote Hearings: A New Dawn or a Reawakening?”, www.adrtimes.com, 29 November 2021
- Author on “Third Party Funding, JAMS International ADR Solutions – Spanish Edition, April 2021

##### Recent speeches and presentations on ADR:

- Panellist on “Cultural differences in evidence and document production”, Brazil-UK Arbitration Summit, London/São Paulo, October 2022
- Moderator on “What is New in International Arbitration”, 9<sup>th</sup> Georgia International Arbitration Days, Tbilisi, October 2022
- Panellist on “Framing Investor State Disputes”, ADGM and CEDR Seminar on Investor State Mediation and the Dispute Challenges of Energy Transition, Abu Dhabi, October 2022
- Speaker on “The role of Bilateral Agreements for the Reciprocal Promotion and Protection of Investments (BITs) and FTAs in the promotion of international arbitration: International Protection & Security Standards, IPA/IBAC X SEMINARIO INTERNACIONAL DE ARBITRAJE DE INVERSIÓN; Santa Cruz, September 2022
- Speaker on “International Arbitration”, LAWASIA ADR Conference, Denarau, Fiji, September 2022
- Moderator on XV Dublin Forum on International Dispute Resolution, Dublin, June 2022
- Panellist on Artificial Intelligence, New Technologies and Arbitration, 10<sup>th</sup> Sociedad Boliviana de Arbitraje, La Paz, June 2022
- Speaker on “The Do’s and Don’ts of International Arbitration: A Practical Road Map for In-house Counsel, Oman

Commercial Arbitration Centre, Muscat, March 2022

- Panellist on the “Arbitration and Standards of Investment Protection in Peru”, 4<sup>th</sup> ICC Peru Arbitration Day, (online), February 2022
- Panellist on the “The Singapore Convention – Divided Opinions”, International Investor-State Mediation Competition (IIMC), The Moot Court Bench, (online), January 2022
- Moderator of Disruption, Delay and Dilemma: Resolving Cross Border Construction, Infrastructure and Energy Disputes in Latin America, JAMS, Miami, December 2021
- Panellist on “Mediation in Investor – State conflicts”, CEA 9th Business Mediation Café, (online), December 2021
- Panellist on “Investment Mediation and Arbitration—Combination or Separation?”, ICSID Webinar Series, (online), October 2021
- Panellist on “Hot Topics in Global Energy and Construction Projects”, JAMS, London, September 2021
- Panellist on "Corporate counsel roundtable: Review of topical issues arising in the implementation of projects in the CIS region: ADR and beyond" and “Tribunal Secretaries”, Uzbek Arbitration Week, September 2021
- Panellist on “A Cameo Gathering: Voices on the Singapore Convention Two Years On”, Joint JAMS –CEDR webinar, (online), September 2021
- Panellist on “In Conversation with TIAC Court Board Representatives”, TIAC45 Steering Committee webinar, July 2021
- Moderator of the Europe panel at the XIV Dublin Forum on International Dispute Resolution webinar, June 2021
- Speaker on “Can ADR be an efficient means to solve disputes with Sovereign States?”, Luxembourg Arbitration Day, (online), June 2021
- Speaker on “Awards”, WIPO Arbitration and Mediation Workshop webinar, June 2021
- Arbitrator Judge, Finals Round, Russian Institute of Modern Arbitration V FIAMC Moscow Pre-Moot, (online), February 2021
- Panellist on “State’s Consent to Arbitrate: Defining Investor and its Nationality for the Purposes of Investment Treaty Arbitration, V Moscow FIAMC Conference, (online), February 2021
- Speaker on "Mediation in the UK", II Jornadas Europeas de Mediación, Ilustre Colegio de Abogados de Barcelona (ICAB) (online), January 2021